

QUESTIONS & ANSWERS

Kill your exam at first Attempt



HP

HP2-Z05

Selling the HP ProCurve Portfolio

Answer: B

QUESTION: 33

What is one feature of the HP ProCurve 6600 Switch Series that makes it data-center optimized?

- A. PoE on all ports
- B. front-to-back airflow
- C. support for sFlow
- D. redundant management modules

Answer: B

QUESTION: 34

What is a good strategy for selling HP ProCurve Data Center Solutions?

- A. Emphasize ProCurve's long history in designing products that are specifically optimized for the data center.
- B. Call attention to ProCurve's commitment to unifying different types of network access whether at the device or the server access layer.
- C. Explain that ProCurve is bringing the built-in intelligence of the Provision ASIC and the Adaptive Network to a data-center optimized switch.
- D. De-emphasize ProCurve's capabilities at the access layer and focus on its core products, which are the ones optimized for the data center.

Answer: Pending. Please Send your suggestions to support@

QUESTION: 35

What is the process of dynamically controlling users and their rights to wired and wireless networks and resources?

- A. access control
- B. resource management
- C. Provision ASIC
- D. threat management

Answer: A

QUESTION: 36

What are the three main components of the ProActive Defense strategy?

- A. automated policies, trusted network, and validation and monitoring
- B. identity verification, compliance control, and behavior monitoring
- C. trusted network infrastructure, access control, and threat management
- D. authentication, endpoint integrity, and threat management

Answer: C

QUESTION: 37

A customer has purchased an HP ProCurve infrastructure device with restrictions on free upgrades to the firmware. Which Care Pack gives him access to any available upgrades?

- A. 24x7 Software Care Pack
- B. 24x7 Hardware Care Pack
- C. Update and Upgrade Care Pack
- D. Installation and Start-up Care Pack

Answer: A

QUESTION: 38

Which Care Pack should you suggest for a customer who wants to ensure that the network is up and running (with all of the routes, access policies and QoS features) as quickly as possible?

- A. Installation services
- B. Installation and start-up services
- C. Configuration services
- D. Premium services

Answer: B

QUESTION: 39

What enables you to configure HP ProCurve products and create offers and quotations based on those configurations?

- A. HPProCurve Network Design Center
- B. HPProCurve Configurator
- C. HPProCurve Product Portfolio poster

D. HPProCurve Networking Quick Reference Guide

Answer: B

QUESTION: 40

How can HP ProCurve Manager Plus (PCM+) help to sustain energy-efficient operations?

- A. automate and streamline network management operations in the data center
- B. activate Power over Ethernet Plus (PoE+) so that every device receives only the power that it needs
- C. enforce policies that automatically shut down Power over Ethernet (PoE) ports during non- business hours
- D. configure switches to run services locally instead of on separate appliances, minimizing fans and power supplies

Answer: C

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