

QUESTIONS & ANSWERS

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HP

HPE2-W01

Selling Aruba Products and Solutions

QUESTION: 64

Which customer scenario provides the best opportunity for an Aruba mobile-first campus solution?

- A. Customer is performing a hardware refresh in a data center.
- B. Customer is building a new regional headquarter facility.
- C. Customer is implementing a teleworker policy for 25% of its workforce.
- D. Customer is connecting its network to a recently acquired company.

Answer: B

QUESTION: 65

Which statement is characteristic of the licensing available with Aruba switches?

- A. Customers choose from a portfolio of licenses to fit their specific requirements.
- B. All Aruba switches have a one-year, renewable license.
- C. All Aruba switches ship fully licensed out-of-the-box.
- D. Customers can purchase add-on licenses to increase functionality of a basic free license.

Answer: C

QUESTION: 66

What is the duration of free phone support (during business hours) for the Aruba 2920 and 2930 switches'?

- A. 90 days
- B. one year
- C. three years
- D. as long as owned by original owner

Answer: A

QUESTION: 67

A museum wants to develop an application that will provide visitor navigation and location-based exhibit information. Which product should you describe to this customer?

- A. Clarity
- B. Aruba AppRF
- C. Meridian AppMaker
- D. App Press

Answer: C

QUESTION: 68

Which ArubaOS 8 feature dynamically adjusts channel width to fit the density of the environment?

- A. AirTime Fairness
- B. Adaptive Radio Management (ARM)
- C. AirMatch
- D. ClientMatch

Answer: C

QUESTION: 69

Which statement is most characteristic of the way that millennials prefer to work?

- A. collaborating with new tools in an open environment
- B. using social media apps to identify trending topics
- C. working alone and undisturbed from private or home offices
- D. meeting regularly with others in office conference rooms

Answer: B

QUESTION: 70

What must an IT infrastructure do to address increasing east-to-west traffic?

- A. be application aware

- B. prioritize and organize traffic
- C. adapt in real-time to changing traffic
- D. configure complex quality of service (QoS) agreements

Answer: B

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